

Message Text

UNCLASSIFIED

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71

ACTION EA-07

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /015 W

----- 098067

R 050830Z APR 74

FM AMEMBASSY TOKYO

TO USDOC WASHDC

INFO SECSTATE WASHDC 1096

UNCLAS TOKYO 4544

E.O. 11652: N/A

TAGS:BEXP, JA

SUBJECT: FLUID POWER '74

REF: (A) USDOC 4810, (B) USDOV 4943

1. TTC HAS CONTACTED LOCAL AGENTS LISTED REFTTEL AND
FORWARDED KITS OF MATERIALS.

2. RF (A): R. KURAKAWA, CHIEF, 3RD SALES DEPT., WESTERN
TRADING CO. WILL PARTICIPATE SUBJECT SHOW ARRANGING PA/
PARTIAL CONTRIBUTION. EXHIBIT PRODUCT: AUTOMUFFLERS LOCAL
STOCK. CONTA T: GEORGE GIBEL, VP., ALLIED WITAN CO.,
CLEVELAND, OHIO, TEL: (216)237-9630. REQUEST OIM CONFIRMATION.

3. TTC UNABLE IDENTIFY FOLLOWING AGENTS: (PRINCIPAL NAME IN
PARENTHESES) REF(A): MORIYA CO. (GATES CORP.) FUKI
BUSSAN K.K. (OWATANNA TOOL); REF (B); SONY LTD. (OLSEN CONTROLS
OF PLANTSVILLE, CONN.)

4. WHEN OIM REQUESTS TTC MAKE FIRST SOLICITATION
CONTACT LOCAL AGENT, PLS OBSERVE STANDARD PRACTICE OF
PROVIDING AT LEAST REP'S PHONE NUMBER, IF NOT PERSON TO
CONTACT OR DEPT, NAME. THIS IS VITAL ESPECIALLY WHEN
AGENTS PRINCIPAL HAS NEVER PARTICIPATED TTC SHO. TO
ILLUSTRATE: IN CASE OF MORIYA CO., TOKYO, THERE ARE
TEN JAPANESE FIRMS WHOSE NAME ARE SPELLED PHONETICALLY
IN ROMAN LETTERS MORIYA EVEN WHEN EACH FIRM'S NAME
WRITTEN DIFFERENT CHINESE CHARACTERS.

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SHOESMITH

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 05 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974TOKYO04544
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740077-0914
From: TOKYO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740463/aaaacgaf.tel
Line Count: 61
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: (A) USDOC 4810, (B) USDOV 4943
Review Action: RELEASED, APPROVED
Review Authority: WorrelSW
Review Comment: n/a
Review Content Flags:
Review Date: 03 JUN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <03 JUN 2002 by bryansd0>; APPROVED <17 DEC 2002 by WorrelSW>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
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Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: FLUID POWER '74
TAGS: BEXP, JA
To: COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005